ENJOY THE MUSIC

The webinar begins at the top of the hour.



Turn up your computer speakers!

Audio Broadcast should open automatically in top left corner of your screen.

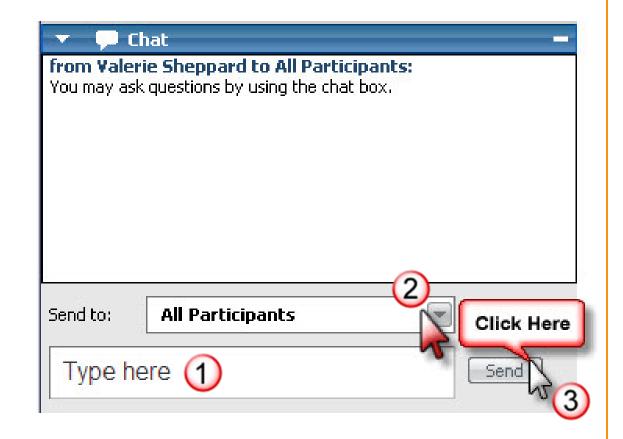
If you have audio issues:

- Click Communicate at top left of screen
- Click Audio Broadcast



HOW TO CHAT

- Type your message in the **small** chat box.
- In the Send To box, use the drop down triangle to select All Participants
- Click Send when ready!





Upcoming ASPCApro Webinars

aspcapro.org/webinars

How to Increase Lives Saved

Advice from a Big Government Agency 4/10

Kicking Off a Big Campaign 5/01

The True Cost and Value of Pet Adoptions 5/02

Creating Adoption Processes that Truly Support Saving Lives 5/16



Katherine McGowan Shenar President/CEO

















Understand How They Work Best:



...is like having your friends over and sitting in your living room, catching up on news, stories and sharing photos.



...is like being at the mall or a restaurant and over hearing an interesting conversation or a tip about something.



...is like watching a movie, television show, or attending a rock concert and sharing it with other people.



What does social media allow us to do that traditional media outlets do not?

- Control our messages
- Immediacy
- Real time relationship building





Why do our organizations need to embrace social media?

- In the next few years, it's estimated that most people will access the internet from their smartphones.





What does that mean for us?

- That means, if we don't have a social media presence, people will need to consciously go to our websites each time they want to engage with us.
- Worse yet, if we're not doing social media well, people will not engage with our organizations.





Today's Goal:

- Share our journey and show how we used social media to drive traditional media
- Provide tools to implement similar social media success in your community
- Answer questions regarding social media and our experience





So... Who is Magic?

 Severely neglected poodle brought in through the Buncombe County Sheriff's Office.

> - His real name? Buddy.



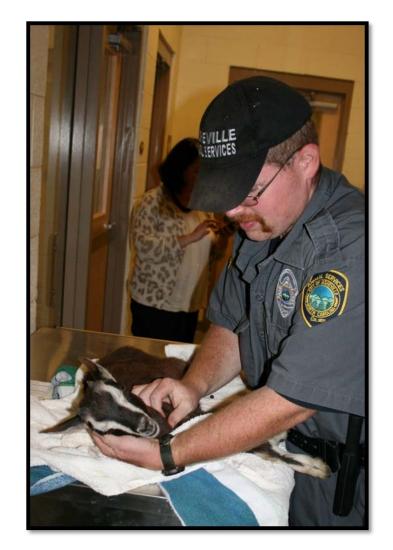


Facebook



Make them feel connected right now!

- In the moment...in real time –
 they get to see it first
- Behind-the-scenes no one else gets access to this
- Describe in detail... explain what is happening so they can understand it – in layman's terms, emotional words





Within the first hours:

- Gave him a name of 'hope' – Magic.
- Photographed him at intake multiple photos
- Transported to veterinarian for treatment and prognosis







Within the first hours:

Prepared press release and conferred with Public Information Officer at the Sheriff's Department News Release

 Contact media about situation 'happening now' to meet news deadlines



Animal Cruelty Suspected In Severely III Dog Brought To Buncombe County Animal Shelter Tonight

Asheville, NC, July 31, 2012-

Tonight a dog is fighting for his life. In what is described as one of the worst animal neglect/cruelty cases seen by animal welfare experts at the Asheville Humane Society, a black, standard poodle of undetermined age is fending off maggots among other parasites in his emaciated body that is completely matted.

"Officer Bradley of Animal Services for the Buncombe County Sheriff's Office brought the dog immediately to the Buncombe County Animal Shelter," explained Jennifer Brehler, Director of Operations and Government Affairs for Asheville Humane Society. "Our staff immediately realized the level of distress this poor dog was experiencing and contacted Animal Hospital of North Asheville for emergency services."

Professional staffers at the Buncombe County Animal Shelter worked quickly with a volunteer to help shave away the heavy mats confining his face. "We weren't sure if he was even able to breathe underneath all of the matting," explained Brehler. "This is definitely a tragic situation and we're hoping the dog makes it through the night."

"Animal cruelty and neglect is a horrific reality," said Asheville Humane Society President/CEO Katherine Shenar. "This dog deserved so much better. We are all hoping he pulls through this situation with his life. We are also hopeful that the Sheriff's Office will investigate this case to the fullest extent."

As this is released, veterinarians at Animal Hospital of North Asheville are seeing the dog for the first time. An update will be forthcoming.

Within first day/evening:

- Photographed process at veterinarian's office with details of what's happening
- Told Magic's story in 'real time' by posting a photo album on Facebook with captions
- Directed social media users to watch news at 11 p.m.





Introduce him with a summary of the photo album...

Asheville Humane Society Photos ▼

+ Create Album

Magic - who could give up on a dog like this?

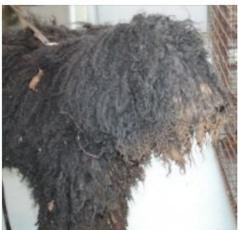
Updated about 8 months ago (8)

When he came to the shelter, he was so severely matted that his fur was pulling and ripping his skin. He was caked in feces, mud, urine and debris. His coat was so long, matted and corded we immediately knew this poodle had gone ungroomed for years. He was beginning to shut down. Lethargic and in pain. The worst was yet to be discovered ... from his shoulders down to his tail, he was infested with maggots. Most would give up on this pitiful boy. But his spirit stole our hearts and we're doing all we can to give him love, happiness, and human kindness. Something he may never have known before. Considering his circumstances... we named him Magic. >

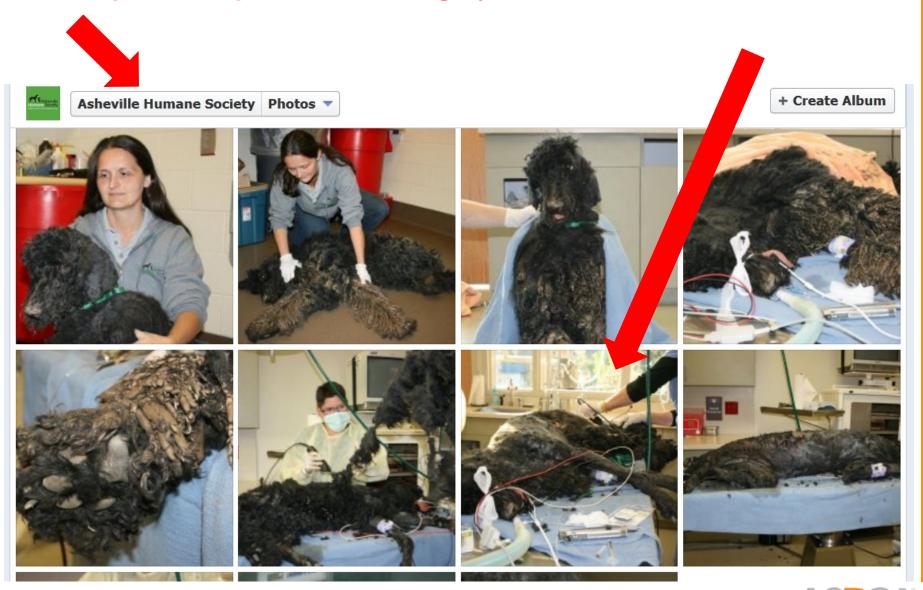








Intake photos... photos of in surgery suite at veterinarian's office...





Explain what is happening in each photo







Asheville Humane Society

August 1, 2012 🚷

Once sedated, veterinarians and the medical team at Animal Hospital of North Asheville was able to fully exam Magic and learn the extent of his injuries and infections.



Like · Comment · Share · Edit

Andrea Heninger, Vicki Benson and 2 others like this.









Appeal to the senses...







His front paw. The mud and feces was caked so tightly on his fur that it jingled when he walked.





What's going on in this photo?







Asheville Humane Society

August 1, 2012 🚱

Large portions of fur were shaved off and discarded.

Like · Comment · Share · Edit

Land Julia Lee Higgs, Brian King, Sonia Nesbitt Pitts and 4 others like this.

Jew Planl

Jewel M Atwood Wonderful work Dr Plankenhorn....Unbelievable!!!!

August 1, 2012 at 7:50pm · Like · € 3



Joan E Snudden Thank you, Dr. Amy!

August 4, 2012 at 10:20pm · Like · № 1



August 5, 2012 at 10:36pm · Like · 🖒 1



Cindy Moore Gallagher Poor Magic! Thank





Details, details...







Asheville Humane Society

August 1, 2012 🕙

From his back shoulders to the tip of his tail, Magic was covered with maggots. He has a secondary bacterial infection and is on pain medications and antibiotics.



Like · Comment · Share · Edit



Lindsay Lancaster Poor boy.
August 1, 2012 at 9:47pm · Like

Melinda Penny Canady This poor boy. Thank God for you and everyone associated with this rescue. I hope his wounds and infections clear rapidly. I know he will feel better when he's up and around just from being clipped. Good luck with him and I sure hope he finds a great new home.

August 1, 2012 at 9:57pm · Like · 🖒 2



End the album with an emotional commitment to Magic







Asheville Humane Society August 1, 2012 (

We promise when you wake up, special boy, that your body will no longer hurt. Your heart will be filled with the love and kindness you so deserve.

Tag Photo ♀ Add Location ✔ Edit

Like · Comment · Share · Edit

Gary Hawkins, Mary Lou Daugherty Blevins, Jenny Blevins Rogers and 122 others like this.

□ View 29 more comments

Monica Marshall Poor baby! Thank u!<3 August 1, 2012 at 10:18pm · Like

Molly Clowes Woerlein Yes. He deserves all the love. All of God's creations do. Prayers for him and for those like him.

August 2, 2012 at 2:38am · Like



August 2 2012 at 7:48nm : Like



Second day/evening:

- Posted "Top Story"
 newscast link to social
 media so followers could
 see the story as reported
 in the media
- Create website page devoted to Magic
- Gave 'real time' updates on Magic's condition





Followers have slept since the last news cycle... what's going on today?



Magic - The Day After

Updated about 8 months ago 🚷

After spending the night receiving supportive therapy and care, Magic was discharged from Animal Hospital of North Asheville and returned to the shelter this afternoon. He is still struggling with regaining his balance due to the significant weight shift from his matted fur being shaved off. He may also

be experiencing some ear equilibrium issues since so much fur was removed from his ear canals. Tonight, he is resting at home with his foster mom. Sweet dreams tonight, Magic boy... you will never need to suffer again.



Give credit to the heroes...







Asheville Humane Society

August 1, 2012 (

Magic's Hero = Dr. Amy Plankenhorn at Animal Hospital of North Asheville

Like · Comment · Share · Edit

Christina Creasman, Cindy Moore Gallagher, Consuelo Valdez and 47 others like this.

□ View 3 more comments



Ginni Terhune Thank you Dr. Plankenhorn for saving Magic!! We love that you love dogs as much as we do and you gave Magic a second chance.

August 1, 2012 at 7:57pm · Like · 🖒 4



Vicki Benson Thank you Dr. Amy... you are a hero everyday.

August 1, 2012 at 8:19pm · Like · 🖒 4



Kathy Munro Great job!!!

August 1, 2012 at 8:44pm · Like · 🖒 1





Photograph the media doing an interview...







Meeting Andy from WLOS who came to celebrate his return to the shelter





What we consider mundane... followers love.







It's bath time, Magic!

♠ Tag Photo
♠ Add Location
✔ Edit

Like · Comment · Share · Edit

Karissa Saville heavenly
August 1, 2012 at 7:55pm · Like

Vicki Benson you always feel better after a bath.

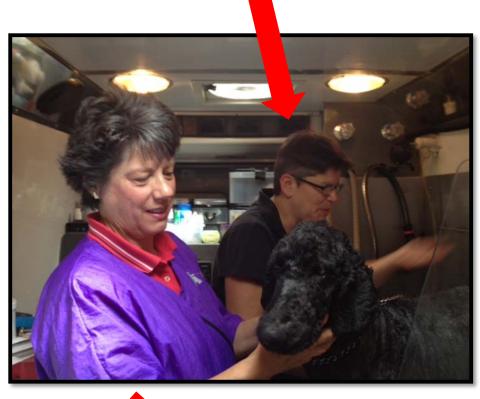
August 1, 2012 at 8:23pm · Like · 🖒 1

Vickie Blackburn Rogers Such a sweet baby! August 2, 2012 at 10:33am · Like



Third day/evening:

- Day After Rescue photos and medical updates
- Contacted television station to come interview staff and foster parents



Veterinarian





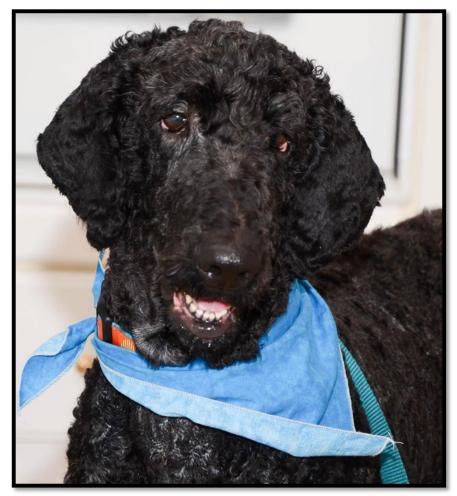
First Week:

- Created "I believe in Magic" advocacy t-shirts and "Before/After Rescue" pins
- Posted photos of Foster Mom meeting Magic
- Posted newspaper article about Magic's story



Second Week:

- Focus on medical check ups and updates
- Grooming update
- "What a difference a week makes!"





Celebrate the milestones... no matter how small...



Asheville Humane Society Photos ▼



+ Create Album

Magic's First Day of School - Update 8-22-2012

Updated about 7 months ago 🚷

Magic went to school today! Yes, that's right! Magic is enrolled in obedience class and started his first day of school! Magic's foster parents brought him in for his special grooming appointment with Sharon. His back rear that was once infested with maggots looks great and his skin is healing beautifully. Due to proper nutrition, his once dull, damaged coat is

beginning to shine brightly black. He is recovering well from his neutering surgeryl. His foster parents report that he loves to romp and play outside. They are also taking him on hikes to help strengthen his muscles. Do you believe in Magic? We sure do!





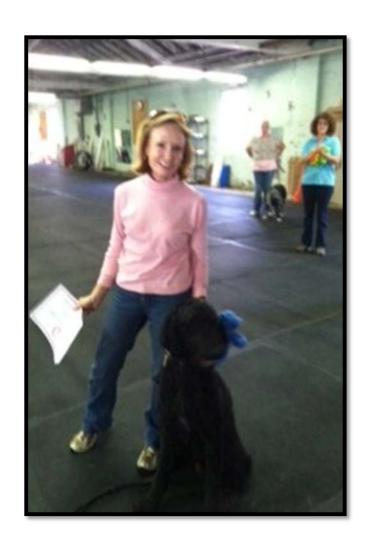






Following Weeks:

- Magic's foster parents write letter to the public
- Magic goes to obedience school to help with his training and socialization
- After four weeks call for entries for adoption





Dear Friends of Magic...

Through your prayers, generosity, kindness and good wishes, Magic is becoming a new boy and he asked me to thank all of you on his behalf...

Emotional, heart-felt letter from Magic's foster parents...





Following Weeks:

- Start advocacy t-shirt campaign
- Have staff all dress up in "I believe in Magic" t-shirts for day he gets adopted
- Chronicle the adoption moment
- Have Magic attend events





Take your followers with you... behind the scenes... put them in the moment with you...





Magic Update: Guess who graduated from obedience class at Companion Dog Training School in Asheville??? Magic!!! Congratulations to Magic and his foster mom for completing basic obedience training! We're currently reviewing applications for his adoption and will report when a decision has been made. In the meantime, congratulations gorgeous boy!





A Magical Social Media Journey

What happens while you wait for the next update?

- Give your followers something to advocate for...
- Ask them to share your story...
- There is a reason why gossip and the grape vine work... people like to talk about what intrigues them... shocks them... angers them... captivates them.





The Inside Scoop

News and Updates for AHS Friends and Family

August 2012



www.ashevillehumane.org

Magic Shows Us That Magic Can Happen!

When Sheriff Deputies brought this dejected poodle to us, he was so severely matted that his fur was pulling and ripping his skin. He was caked in feces, mud, urine and debris. His coat was so long, matted and corded we immediately knew this poodle had been neglected for years. He was beginning to shut down. Lethargic and in pain. Tragically, the worst was yet to be discovered ... from his shoulders down to his tail, he was infested with maggots. Most would give up on this pitiful boy. But his spirit stole our hearts and we're doing all we can to give him love, happiness, and human kindness. Something he may never have known before. Considering his circumstances... we named him Magic.

Day Of Rescue Day After Rescue



E-newsletter to nearly 10,000 people

Story... photos...



Remember the advocacy t-shirts?

Real staff members



Asheville Humane Society

Photos

20,711 likes · 2,402 talking about this



Adoption Service · Animal Shelter

We RESCUE, REHABILITATE, REUNITE and REHOME homeless animals. Help save lives! Foster! Adopt! Donate! Volunteer! www.ashevillehumane.org

About



20,711

Likes



Join My List



Videos



Real staff member shares why he believes in magic...





Asheville Humane Society

Liked · September 26, 2012 🕙

"When people put their heads together, anything can happen." - Justin Risenburg, Animal Caretaker, Asheville Humane Society



Like · Comment · Share · Edit

232 people like this.

20 shares



Joyce Lichtenfels I love you guys for letting me adopt "Silverbell". She's an absolute joy!

September 26, 2012 at 5:47pm · Like · ▲ 2



Patty Costelloe Perouty What a doll baby!!He'd be MINE if I was there!!! Can you bring him to Cocoa Beach?????????

September 26, 2012 at 5:49pm · Like



Andrea Welden-Demmons love her.....what a face! And those ears....so pretty

September 26, 2012 at 5:51pm · Like



Write a comment...



Real staff member... why she believes in magic...





Asheville Humane Society

September 7, 2012 @

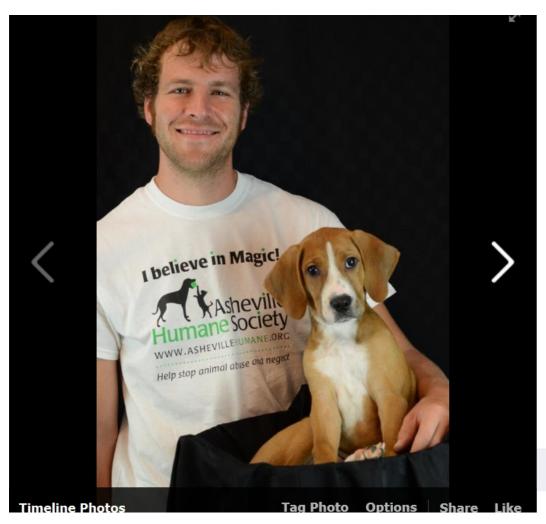
"Every day I am surrounded by, and moved by, the passion that people feel and express through their contact with these amazing animals. It really is 'magical' to work with a group of people (staff and volunteers!) who put so much energy, dedication, and determination into one united cause." - Heather Brannan, Manager of Community Programs, Asheville Humane Society



oid=10151155491652068&set=a.90720467067.83125.48648647067&type=1&comment_id=7734651&offset=0&total_comments=1



Posted these once every three days...







Real foster parent... why she believes in magic...





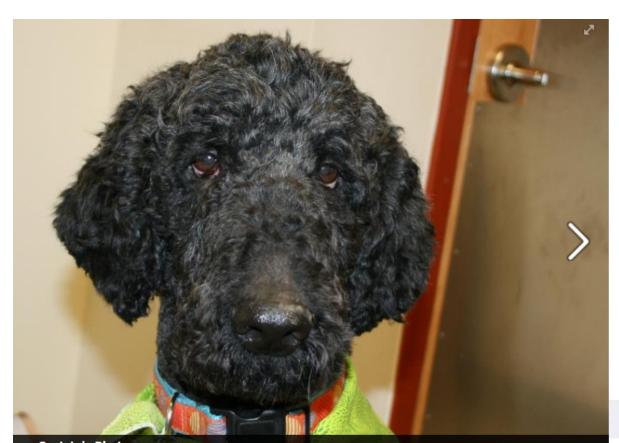
A Magical Social Media Journey

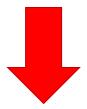
What started happening?

- Followers had hope...
- They shared why they believed in magic
- They told their friends about Magic
- Our community rallied around this dog



Update ... update! Tease! Tease! Tease!







Asheville Humane Society
October 9, 2012

Magic Update: Guess who came to visit Katherine, our president, today in her office? Magic! He was just groomed because this is the week - the week that he gets adopted into his new home! We'll be posting photos of the wonderful event!





Adoption Day has arrived!!!





riked . Ocrobet 11' SOTS 🕰

The staff of Asheville Humane Society surround Marti, Rick, and Magic in anticipation of his adoption. — at Asheville Humane Society.



Like · Comment · Share · Edit

62 people like this.

🕝 1 share

 ☐ View 7 more comments



Beth Sander Packer Congratulations to Magic on his forever home and many blessings to all the wonderful people who helped him make it there!

October 12, 2012 at 10:34pm · Like



Terry McFee Dorlan LOVE THIS PICTURE!! What a wonderful organization!!

October 13, 2012 at 4:12pm · Like



Foster parents with Magic



New owners speak with media... take those photos in the moment... followers will feel the emotional tug.





George shares his happiness with WLOS on how Magic has touched his heart. — at Asheville Humane Society.



Sponsored

Create an Ad

Create an Ad



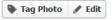


New owners open gifts from followers around the country...





Suzanne and George open gifts from some of Magic's fans who sent him toys for his new home. — at Asheville Humane Society.



Like · Comment · Share · Edit

14 people like this.



Christine Fadden Congratulations, Suzanne and George! Hope Magic enjoys his giraffe.

October 12, 2012 at 1:03pm · Like · 🗗 1



George Lowe Magic and Marley have bonded nicely and played tug of war with the giraffe many times, how lovely to watch.

October 17, 2012 at 7:22am · Like · 🖒 1



Write a comment...



Include the emotion of saying goodbye...





Asheville Humane Society

Liked · October 11, 2012 🕙

Jennifer Brehler, Director of Operations for Asheville Humane Society, who spent hours with Magic at Animal Hospital of North Asheville when he was brought in by Buncombe County Animal Services. — at Asheville Humane Society.



Like · Comment · Share · Edit

29 people like this.

Ginni Terhune Thank you Jennifer. You are an angel.

October 11, 2012 at 11:06pm · Like · 🖒 1

Sharon Smyth Kaye good job Jennifer!!

October 12, 2012 at 11:14am · Like

Nancy Self Parham MAY GOD BLESS ALL THE PEOPLE THAT HELPED IN HIS RESCUE AND RECOVERY!!

October 12, 2012 at 11:19am · Like



A Magical Social Media Journey

Happily Ever After?

- Even after he went home... followers still wanted more Magic...
- Updates from his new life ... share!!!



Magic taking piano lessons! Ha ha! Apparently, he loves Beethoven.





Magic at our Halloween event...

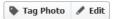




Asheville Humane Society

Liked · October 27, 2012 · ② 🚷

Look who came out to the Howl-o-ween Block Party! It's Magic with his new parents, George and Suzanne! He's one happy boy! — at Asheville City Government.



Like · Comment · Share · Edit

24 people like this.



Amy Dobbins Awesome!!



Christine Marie He is such a sweet dog, so loving

October 27, 2012 at 8:42pm · Like



Jackie Cassada He is bee-you-tee-ful!!! What a great life he will have!!

October 27, 2012 at 9:07pm · Like



Jayne Husk He looks great and so happy!

October 27 2012 at 9:35nm · Like



Magic at the holiday parade... people on the street started screaming "I believe in Magic" when they saw him in the parade.







And those t-shirts? Strangers became friends at the airport because they were wearing the same t-shirt... and, of course, we shared it on Facebook.





Asheville Humane Society

August 29, 2012 (

At the Asheville Airport this morning! Another guy wearing the same shirt as our President/CEO's husband... can you believe it? I think we might have a new volunteer!!!



Sandra Crennan I want a shirt ... please!

Write a comment...



Website

















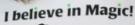
Home

Our Adoption Center

Asheville Humane Society

Buncombe County Animal Shelter









Overview

Adopt

Please Donate

Become a Volunteer

Become a Foster Parent

Events and News

- > A Story of Grace
- > Trivia Night
- > Oscar's Tale
- Magic's Story
- > Events and News
- > Events Calendar
- > What's Happening
- > What's News
- > The Inside Scoop
- > Happy Flicks

Book the Community Education Room

Purchase Commemorative Bricks and

Magic's Story

When Sheriff Deputies brought this dejected poodle to us, he was so severely matted that his fur was pulling and ripping his skin. He was caked in feces, mud, urine and debris. His coat was so long, matted and corded we immediately knew this poodle had been neglected for years. He was beginning to shut down. Lethargic and in pain. Tragically, the worst was yet to be discovered ... from his shoulders down to his tail, he was infested with maggots. Most would give up on this pitiful boy. But his spirit stole our hearts and we're doing all we can to give him love, happiness, and human kindness. Something he may never have known before. Considering his circumstances... we named him Magic.

Day Of Rescue Day After Rescue





August 28, 2012

We have exclusive video of Magic's progress. <u>Watch</u> and see how he has been transformed.

August 16, 2012

Magic's foster parents have written a letter for everyone who cares, loves and has been following Magic. Read their special update <u>here</u>.

Where Is Magic Now?

This handsome boy is receiving tender loving care from an experienced foster parent. He is on pain medication for skin inflammation and antibiotics for the infection. His foster family will work on reintroducing Magic to normalcy. In a few weeks, he may be ready for adoption pending a release from his veterinarian. Thank you for all the well wishes and loving thoughts. This sweet boy will never know pain again. We promise, Magic. We promise.

Day Of Rescue



Speak For Magic And Help Save Abused And Neglected Animals!

Be a voice for animals who have no one to speak for them. Share Magic's story by purchasing a T-shirt and/or pin. You will be an ambassador for Magic and all the animals who need rescuing. All proceeds will go directly to Magic's Fund to save abused and neglected animals.















Purchase Your Magic T-shirt

Size

X-Small \$10.00 USD →

Buy Now





* We are out of medium-sized shirts *

Purchase Your Magic Pin











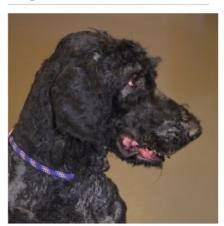


Keep up with Magic's story on Facebook and Twitter.





Day After Rescue



Magic's Media Coverage

From WLOS

Top story August 1

Magic on the Mend, follow up, August 2

From Asheville Citizen-Times

Susan Reinhardt column, August 4

Jason Sandford's article, August 2nd

John Boyle's column, August 4th

Asheville Humane Society Photos

The Day of His Rescue

The Day After His Rescue



Make traditional media links available to website visitors



Video



























Still photos until this point... then live action video

After 4 weeks in foster care...

For the very first time, Magic is seen running and having fun.

It's heartwarming.



Empower...

YOU

Can Do Magic.

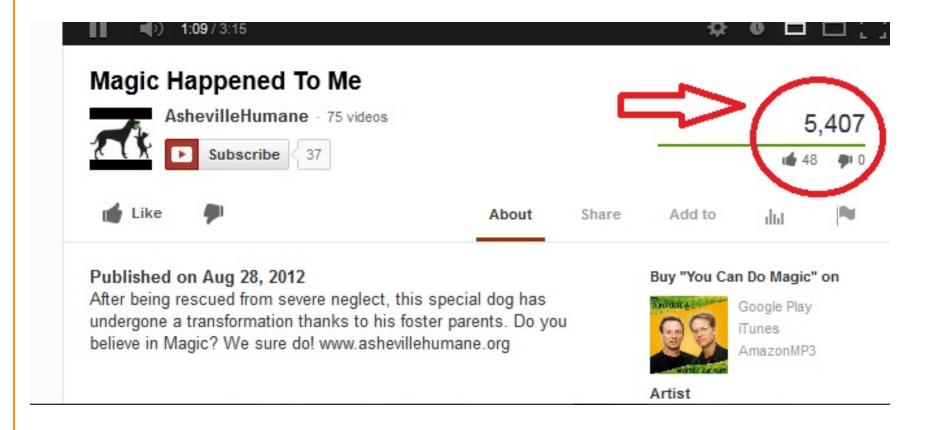


Call to action...





Magic's video went around the world thanks to Facebook re-posts...





Comments from You Tube users who watched the video



Jewel Atwood 6 months ago

I have followed you all the way MAGIC and donating to your getting well.....It is soooo good to see you running, playing and HAPPY NOW.......God Bless you!!!!!!! AND the ones that helped you get to that POINT!!!!!!!

j Reply · 🐞 🖜



sunshineladymsb 6 months ago

What a beautiful ending to what started out to be such a sad story. God bless all the people involved in this "Magic". Loved it!!

Reply · if I



Debra Evans 6 months ago amazing and thank you!

Reply · in I



dml329 6 months ago

Awesome! Thank you so much for this wonderful update! I believe in Magic!!

Reply · in I



Irene Couzyn Haas 6 months ago

Wow! I believe in Magic! I believe in Fostering! I believe in Asheville Humane Society! Miss you all and hope to visit when back in Black Mountain. Thank you for sharing this awesome story.

Reply · if 91



Darr Conradson 6 months ago

What a great video with a happy ending!!

Reply · in I



What was our goal with this campaign?





It wasn't to raise money...





It wasn't to increase adoptions...





It wasn't to attract volunteers...





It wasn't to recruit foster parents...





It wasn't to increase our social media 'likes'...





It wasn't to get more publicity...





The purpose of this campaign was to...



Make people believe that magic happens at Asheville Humane Society ...

and that they can be a part of that magic if they foster, volunteer, adopt, donate, or advocate.



Advice:

- Be brave take a risk
- Don't be afraid if the animal doesn't make it
 - Wilbur's story
- Be real genuine
- Share your passion
- Try it... and let me know if you experience... magic.





Contact information:

Katherine McGowan Shenar President/CEO (828) 761-2001 x 309



Email: kshenar@ashevillehumane.org





What is Magic doing right now?

If I had to guess... napping.

He's a 'snowbird' now...
splits his time between
Florida and North Carolina







http://www.youtube.com/watch?v=xC1JZ4MD7g8&feature=share&list=UU3VCHtQBYli33kgmtRKOawA

