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# How to Increase the Impact of Your Spay/Neuter Services

(The Two Lessons the ASPCA Learned Doing High-Volume Spay/Neuter in NYC)



## A Little Background Our NYC surgeries are...

- 100% targeted
- Organized into 3 tiers of priority:
  - 1. "ASPCA Cares" Animals
  - 2. "Rescue" Animals
  - 3. "Public" Animals







#### 1. "ASPCA Cares" Animals

Focus areas: Animals MOST at risk of cruelty, neglect, shelter intake, euthanasia. All outreach resources go here.







#### 2. "Rescue" Animals

Homeless animals. (ASPCA Adoptions Center/Anti-Cruelty animals, shelters, outside adoption groups, TNR, etc.)







#### 3. "Public" Animals

Low-income public.







#### **Lesson 1: ASPCA Cares**





#### **Lesson 2: Volume vs. Impact**

We do not have to sacrifice volume for impact.
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#### Bringing it all together: Wahiyd's Story

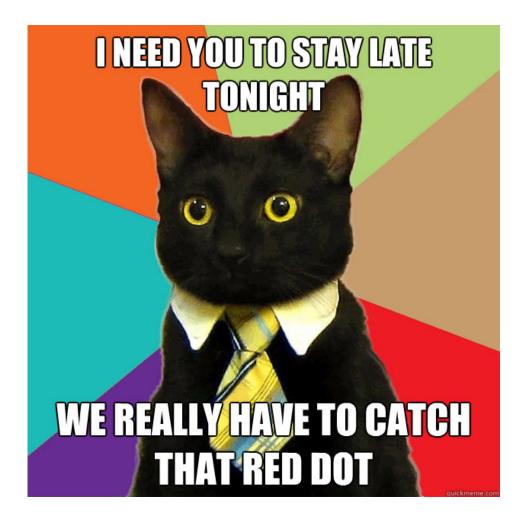








# Whom Do You Serve? Why?





#### **Questions?**





### What two things heard in this webinar will you try in the next month?

Type your answers into chat please!



#### Resources

- ASPCApro: www.aspcapro.org/topics/spayneuter
- The ASPCA National Spay/Neuter Project
- Grants for Spay/Neuter Programs
- Webinar Recordings:
  - Funding Your Spay/Neuter Program
  - Does Spay/Neuter Have a People Problem?
  - Reaching Pet Owners Who Aren't Looking for You

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