

*We'll be there every step of the way to help you successfully open a self-sustaining spay/neuter clinic, with a dedicated expert guiding you through the entire process. By joining the NSNRT program, your organization is also eligible for the following benefits:*

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### **COMMUNITY ANALYSIS & PLANNING**

At the application stage, we will guide you through the initial steps of starting a new, sustainable business in this field. This begins with an analysis of your community to ensure our program is a good match for your surroundings, and that the necessary supply of animals exists within a workable radius.

### **BUDGET ADVICE**

We're on hand to talk you through your budgeting plan from an early stage, ensuring that, once at full capacity, your clinic is self-sustaining. We've planned many a budget with a wide variety of options, so we have a wealth of advice and resources for you on this front.

### **FLOOR PLAN REVIEW**

We can review your clinic floor plan and provide advice for optimal clinic flow, patient safety, and staff efficiency.

### **BETTER PRICING ON SUPPLIES**

As an NSNRT clinic, you belong to a group of professionals who benefit from group discounts on equipment and supplies. We liaise with the providers annually to negotiate the best deals and save you time and money!

### **EQUIPMENT GRANTS**

The ASPCA offers grant opportunities to purchase necessary clinic equipment, consumables, and to help with travel costs for your team to train in Asheville. The program director guiding you will advise you of these opportunities during the application process.

### **ASHEVILLE TRAINING**

Our comprehensive guidance culminates when the staff of your new clinic visits Asheville for an intensive one-week, hands-on learning experience. They will be trained by members of our staff, who are dedicated for that period of time exclusively to training you. The medical staff on your team will be in surgery each day. The administrative staff will follow a separate training track.

The entire team will come together again at the end of the day for classroom sessions in topics such as CPR, animal handling, anesthesia, and action planning. Download a typical RVT schedule at:

[www.aspcapro.org/sites/default/files/wysiwyg-uploads/asna\\_nsnrt\\_medical\\_schedule.pdf](http://www.aspcapro.org/sites/default/files/wysiwyg-uploads/asna_nsnrt_medical_schedule.pdf)

### **ONSITE TRAINING**

Following the training in Asheville, we will send a team to your clinic for one week, which usually coincides with your opening day. The team typically consists of two staff members: a veterinarian and a veterinary assistant. ASPCA Spay/Neuter Alliance pays the salaries and travel expenses to send our team to your clinic.

### **CONSULTATION VISIT**

NSNRT members have the option of requesting an additional two-day consultation visit within six months of their initial Asheville training (at the member's expense). This consultation visit is designed to help you fine-tune your clinic, working on flow, budgeting, and any other issues that may have arisen during your first months of business. Please note, however, that this follow-up visit is not intended to provide training for new staff members.

### **POST-TRAINING WORKSHOPS**

Workshops, based at ASPCA Spay/Neuter Alliance, are for new members of your medical team who have not trained previously with us:

<https://www.aspcapro.org/training-site-training/spayneuter-clinic-mentorships>

### **LOW-COST MARKETING GRAPHICS**

Humane Alliance provides sample materials, which are customizable for your clinic, as well as ideas and tips for reaching people with your message. These can be found at [www.aspcapro.org/spayneuterlibrary](http://www.aspcapro.org/spayneuterlibrary)

### **NETWORKING OPPORTUNITIES**

One of the great benefits about belonging to our mentorship program is the ability to network with other clinic directors and veterinarians on our list serves. One is just for clinic directors and the other just for veterinarians, so that clinics can network, ask questions, and share ideas with each other.

### **MONTHLY MEETINGS**

Clinic directors are welcome to join monthly meetings with their counterparts across the country to discuss topics important in running a clinic. Topics are chosen by directors ahead of time, with a varying format of open discussion, director presentations, and guest speakers.

### **ONLINE RESOURCES**

Many materials for the preparation and management of your clinics can be accessed through our free and comprehensive online resources (which are also available to the general public). This includes templates, guides and manuals, drug protocols, videos, standard operating procedures, exams for your staff, and handbooks. Visit [www.aspcapro.org/spayneuterlibrary](http://www.aspcapro.org/spayneuterlibrary) for more information.

### **ON-GOING PHONE CONSULTATION**

Our program extends far beyond initial training. The program director of NSNRT is always available for email or phone consultations, at no cost, with any clinic issues you may be having.