Your Presenter



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Executive Director
Nevada Humane Society



Marketing to Dramatically Increase and Sustain Pet Adoptions







This presentation will cover:

- NHS & community statistics
- NHS adoption promotions, events and marketing strategies you may use
- Questions

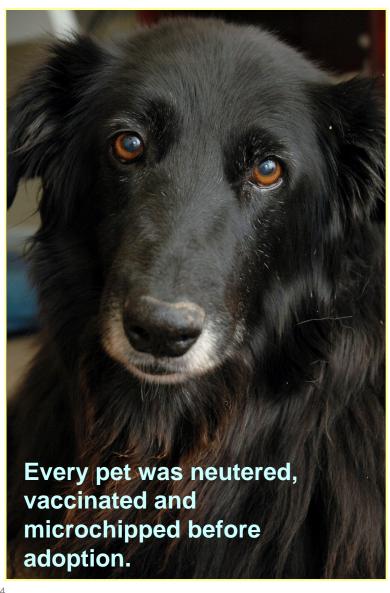
Recorded webinars:

- April 25:
 True Cost and Value of Pet Adoptions
- May 16: Creating Adoption Processes that Truly Support Saving Lives





Nevada Humane Society Statistics



Pet Adoptions

2006: 4,990 (pre-no-kill initiative)

2007: 8,030 up 61%

3,040 more adoptions

2008: 8,635 up 7%

605 more adoptions

2009: 9,184 up 6%

549 more adoptions

2010: 9,668 up 5%

484 more adoptions

2011: 9,340 down 3%

328 fewer adoptions (admissions down 3%)

2012: 8,816 down 5%

524 fewer adoptions (admissions down 8%)



Washoe County, Nevada, Statistics

Decreased animals losing their lives in Washoe County shelters

2007: 52% decrease

2,700 fewer dogs & cats lost their

lives in 2007 than 2006.

2008: 10% decrease

2009: 27% decrease

2010: 12% decrease

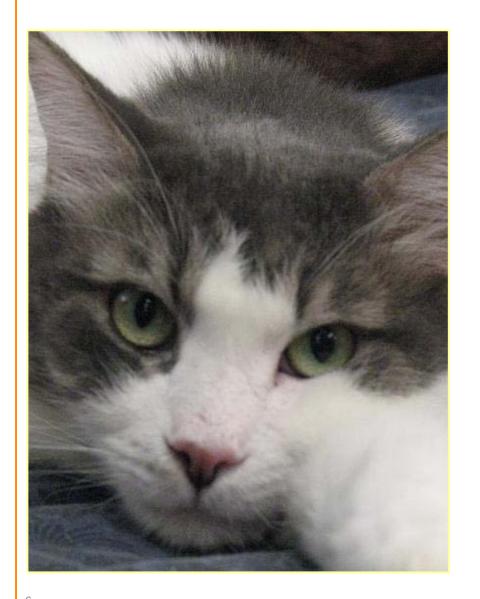
2011: no change

2012: 16% decrease





Nevada Humane Society Statistics



Incoming Dog & Cats

Year	Owner	Transfer
2006	5,667	1,303
2007	5,258	3,188
2008	4,809	3,750
2009	4,945	4,469
2010	4,853	5,237
2011	4,760	5,070
2012	3,709	5,323

2012 Countywide Dog & Cat Admissions: 15,752

Washoe County, Nevada, Statistics



Countywide Save Rate (NHS and WCRAS combined)

2007: Dogs 92% Cats 78%

2008: Dogs 90% Cats 83%

2009: Dogs 90% Cats 89%

2010: Dogs 91% Cats 91%

2011: Dogs 91% Cats 91%

2012: Dogs 92% Cats 92%

National Average 2009:

• 58% (Source: Maddie's Fund)

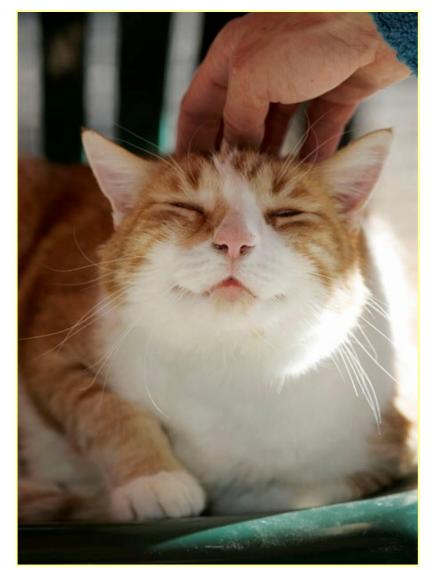


Washoe County, Nevada, Statistics

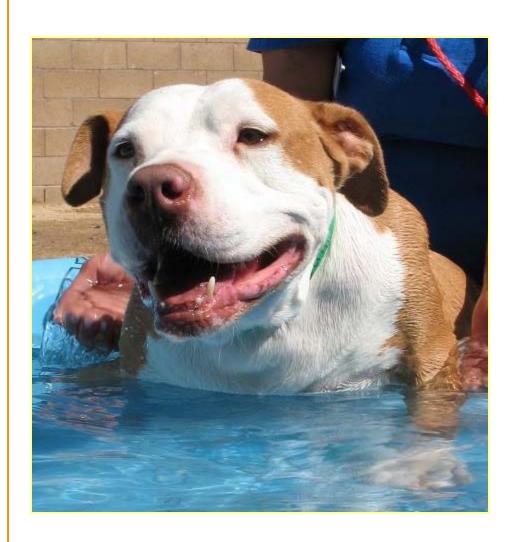
Animal Deaths in Shelters per Thousand People

Washoe County 2012: 2.9 animals per 1,000 residents

National Average 2009: 7.8 animals per 1,000 residents (Source: Maddie's Fund)







"Efficiency is doing things right; effectiveness is doing the right things."

- Peter Drucker







Aggressive Promotion

Get the Word Out and the People In

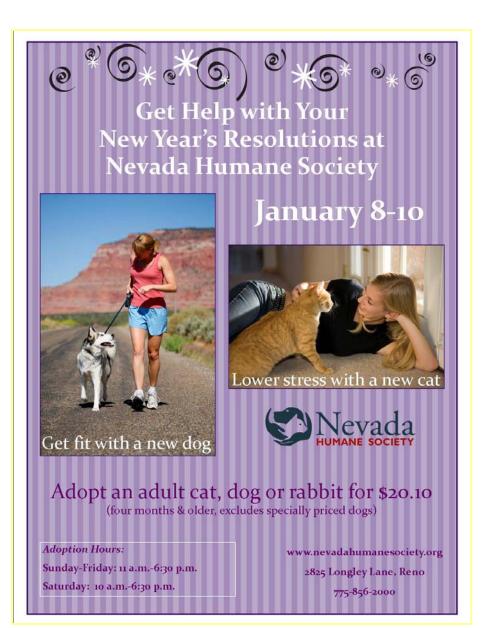


facebook®



Pinterest













Nevada Humane Society presents:

The "Match Made in Heaven" Valentine Event

Saturday, February 13



Come meet the new love of your life and give hope to a homeless pet!

Noon-3pm: Furry Speed Dating

- · Participants receive a free Valentine Snack Pack
- 4-7pm: "Match Made in Heaven" Singles Night hosted by "It's Just Lunch" Dating Service
 - . Enjoy refreshments
- · Fun games & hourly raffles for great prizes
- . Meet & mingle with other singles who love pets
 - · Meet adoptable pets

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Valentine's Day **Adoption Promotion Nevada Humane Society**



Special Adoption Fees: \$14 Adult* Cats \$41 Adult* Dogs

*4 months and older, excluding specially priced dogs

Adoption Hours:

Sunday-Friday: 11am-6:30pm Saturday February 14: 10am-7pm

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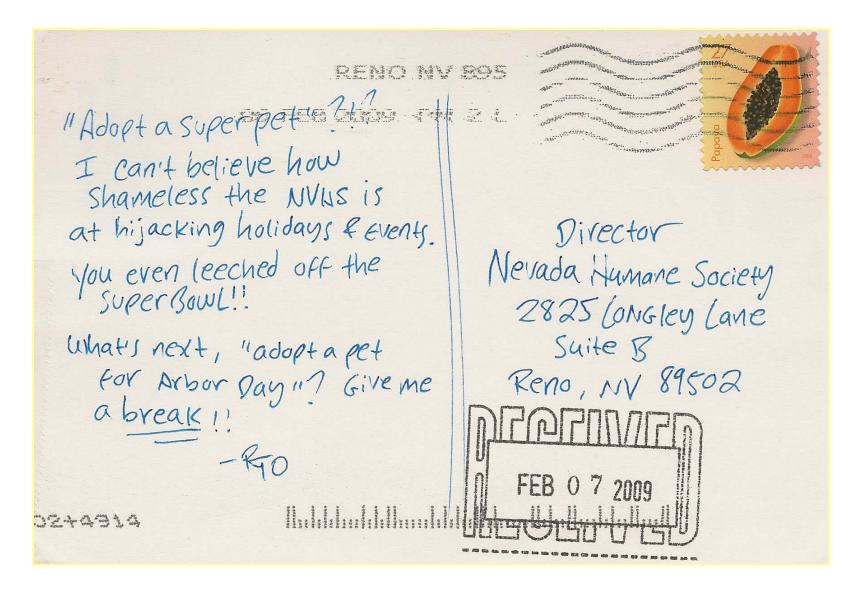














Adopt a Pet and Get a Free Tree on Arbor Day





April 24

Adopt a pet from Nevada Humane Society, get a certificate for a free tree from Moana Nursery and save \$10 off the regular adoption fee.

On Friday, April 24, dogs and cats will be available for adoption at Moana Lane Garden Center, 1100 W. Moana Lane., from Noon to 3 p.m.



Shelter Hours:

Sunday-Friday: 11am-6:30pm

Saturday: 10am-6:30pm



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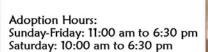
Celebrate Cinco de Meow & Bow Wow May 2-6



Special Adoption Fees:

\$5 Adult* Cats \$60 Kittens \$45 Adult* Dogs

*4 months & older, excluding specially priced dogs





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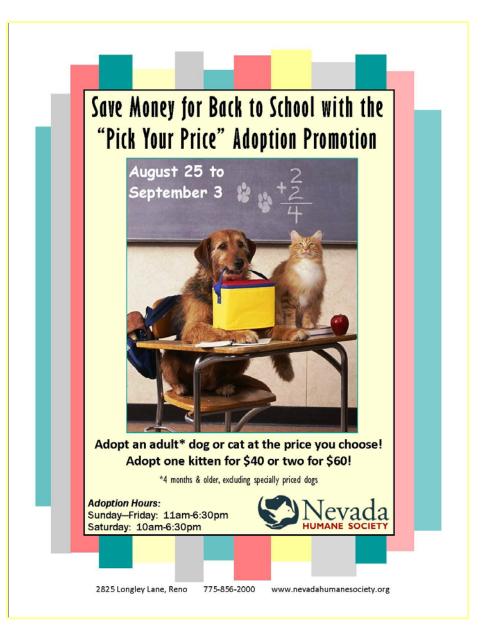






















Safe Trick-or-Treating in the Shelter























Pet Adoptions

Special Fees:

\$25 Classic Dogs \$45 Adult Dogs \$15 Adult Cats \$50 Kittens (one or pair) Adopt a classic pet or new cruising buddy this week!

August 2-10

Monday through Friday, 11am to 6:30pm Saturday, 10am to 6:30pm Sunday, 11am to 6:30pm

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rt Show awspective

Exhibit Opening Nevada Humane Society Saturday, July 18 4pm-8pm



- Free admission
- . Refreshments and live music
- . Works of local artists on display
- **Exhibit of Vicktory Dogs Collection by** contemporary artist & Best Friends **Animal Society co-founder Cyrus** Mejia (collection on display through **July 31)**
- Portion of proceeds from art sales benefits homeless animals of Nevada **Humane Society**

For more information, call 775-856-2000 ext. 335

Show awspective

Nevada Humane Society Saturday, July 9 4pm-7pm





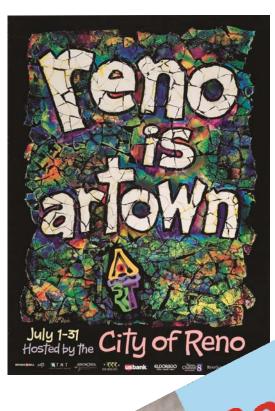


- . Admission is free
- . Works of many local artists, including Jeff Ross of Tell Tail Photography
- . Proceeds from art sales benefit Nevada Humane Society
- . Refreshments & live music

For more information, call 775-856-2000 ext. 335

www.nevadahumanesocietv.org





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ASPCA







Celebrating Ancient Egypt: When Dogs and Cats were Gods & Goddesses







Which Lucky Pet will go home with YOU?



Give a lucky pet a new home today! Adopt an adult cat for just \$7 or an adult dog for \$21 and receive a free buffet at the Peppermill.

Plus, test your luck on our dice game for a chance to win the Grand Prize luxury getaway to the Peppermill Resort Spa Casino.

Adopt Today! Help Nevada Humane Society adopt 900 animals in August to win \$100,000 for homeless pets!



Adoption Hours: Sunday through Friday, 11am to 6:30pm and Saturday, 10am to 6:30pm







Save an Animal and Save Energy







Adopt a pet from:

Pet Network, Nevada Humane Society or SPCA of Northern Nevada (April 22 to December 31, 2009) and get a free 12-pack of energy-saving light bulbs (while supplies last), courtesy of NV Energy



















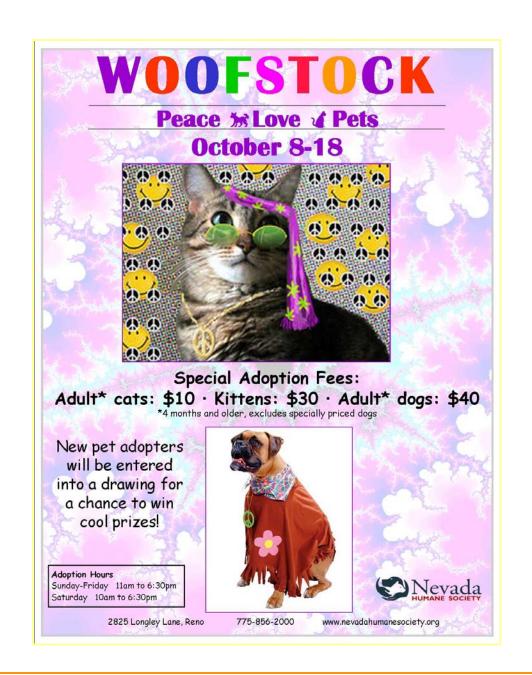














Adopt a Mini Panther at Nevada Humane Society



Adoption Hours:

Sunday - Friday: 11 am - 6:30 pm and Saturday: 10 am - 6:30 pm

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Nevada Humane Society

All Dressed Up and No Where to Go! September 17-27



Adoption Fees: \$30 Kittens

\$10 Adult Cats
(4 months and older)

\$40 Adult Dogs (4 months and older, excluding specially priced dogs)

Come see our beautiful black and black and white combination dogs and cats. They are dressed to the nines and awaiting that special date to go to their new homes.

Adoption Hours:

Sunday-Friday: 11am-6:30pm Saturday: 10am-6:30pm



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Nevada Humane Society Cat History Report



CERTIFIED PRE-OWNED CATS

September 30-October 7



Cats 4 months and older. For a limited time only.

Ask for a CATFAX history report before you adopt!

Adoption Hours:

Sunday-Friday: 11am-6:30pm Saturday: 10am-6:30pm

2825 Longley Lane, Reno

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0% Financing No Payments! Features & Specs:

\$10 Down

- **All makes and models**
- Standard 4-paw drive
- Standard FREE microchip
- 100,000 purr warranty
- **Better than new!**

Multi-point inspection:

- Spayed or neutered
- **Vaccinated**
- **Medical check-up**
- **Behavioral evaluation**
- **General grooming**
- **Nail Trim**











DESPERATE HOUSECATS & DOGS

Nevada Humane Society

July 8-22

They're cute, playful, and some are just a bit...catty.

Longley Lane

Special Adoption Fee:

\$9.99 Adult Cats and \$39.99 Adult Dogs (4 months and older, excluding specially priced dogs)

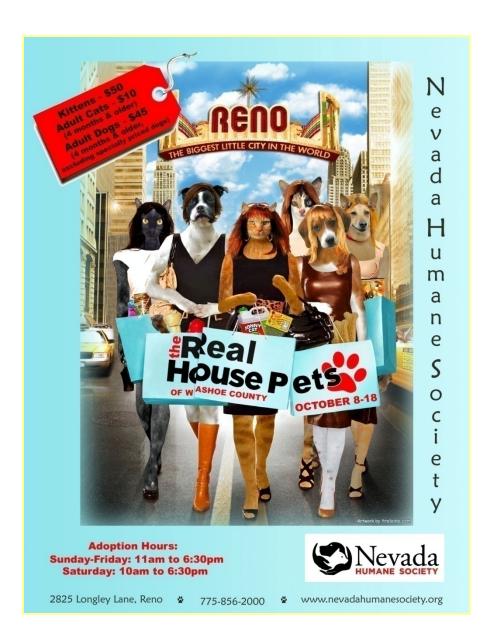


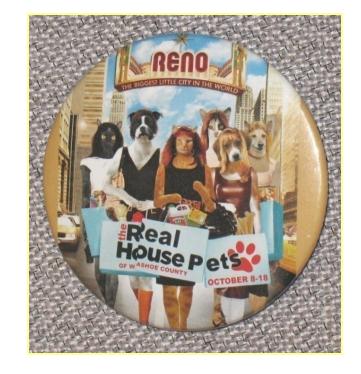


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Family Fun Carnival at Nevada Humane Society!



Saturday, June 27

11 a.m. to 4 p.m.

Join us for carnival fun including a dunk tank, balloon animals, juggling, refreshments, and lots of cute and adoptable animals!





You're Invited to a Kitten Shower at **Nevada Humane Society!**





Kitten Shower

Saturday, June 13 1pm-5pm Bring a gift from the kitten wish list on our website



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www.nevadahumanesociety.org





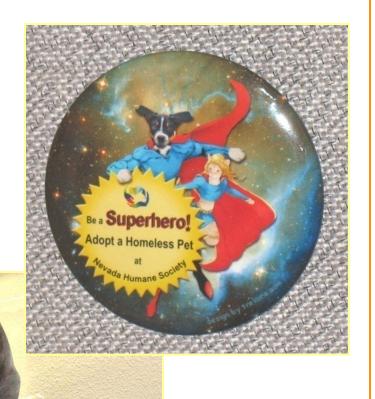


























February 23-March 3

Special Adoption Fees:

"Cattitude" Cats: \$10 All other adult* cats: \$25

Adult* dogs: \$40

*4 months & older, excluding specially priced dogs

Cats with attitude need an understanding person.

Are you brave enough to accept the challenge?





Adoption Hours:

Sunday-Friday: 11:00 am-6:30 pm Saturday: 10:00 am-6:30 pm



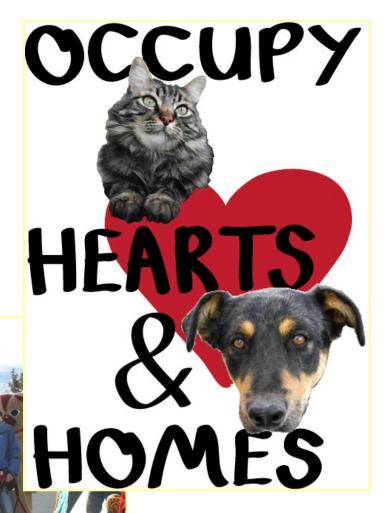


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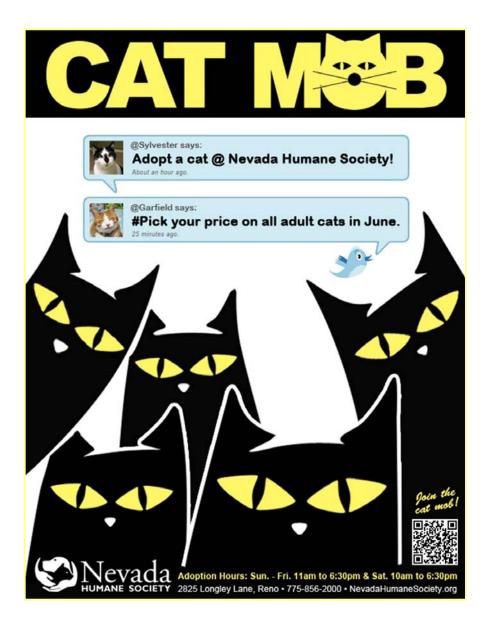


↑ "All we are saying is give **PETS** a chance..." **↑** □













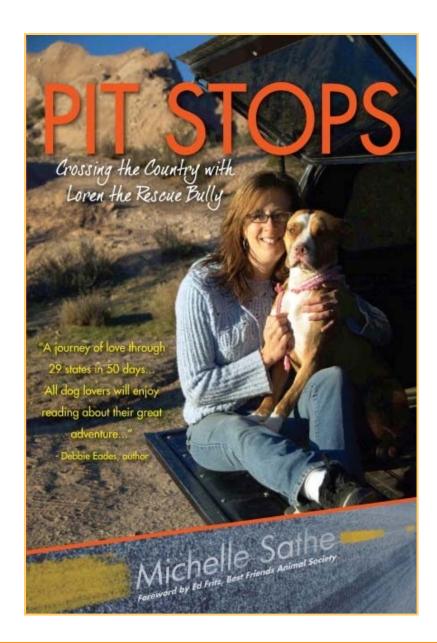














"April Showers Bring May Kittens" Kitten Shower



Saturday, April 16 1pm-4pm

Help us prepare for this year's kitten season. Bring a gift from the wish list and you could win a special prize.

2pm-3pm
Foster Parent Information Session



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\$10 Adult Cats

6 months and older

August 14, 15, and 16



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Adopt an animal that is over 3 years old - OR -

has been at the shelter over 3 months and the adoption is FREE!

Adoption Hours:

Sunday through Friday: 11:00 am-6:30 pm

Saturday: 10:00 am-6:30 pm

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